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Brand Essence

Our Brand Promise

Build Toronto uses its real estate expertise to create value for and support the City of Toronto while improving the livability of our City.

Our Brand Positioning

Build Toronto creates value for the City of Toronto by helping it make the most of its underutilized real estate while working to improve the livability of our City for those who live and work here.

We draw on our private sector skill set and knowledge of the real estate market to attract commercial development, create desirable jobs and bring the City's surplus real estate properties through the development cycle.

We do so while supporting important City-Building initiatives through our focus on five Strategic Priorities:



Build Toronto
**Drives
Development**
**Contributes to
City-Building**
**Delivers
Returns**



Our Personality

Build Toronto is a company of professionals with extensive business and real estate expertise. We are also passionate about our City and committed to working with our stakeholders to ensure the long-term sustainability of our projects. The Build Toronto brand should be a reflection of our character and personality.

Professional

We are business-focused and take our responsibility to our Shareholder and partners seriously. As a for-profit organization, we are focused on delivering bottom-line results for the City, yet we do so in a manner that is respectful and sensitive to the needs of our communities.

Collaborative

We work as a team and in the spirit of collaboration we support City Councillors, City staff, our communities and the citizens of Toronto.

Creative

We are problem-solvers, using our expertise and creative thinking to help move projects through the development cycle and to come up with innovative solutions to often complex challenges.

Approachable

We are friendly and approachable in all of our interactions and are open and transparent in the work that we do.

Tone and Manner

Build Toronto communications should always be written with the needs and interests of our audience in mind. While it is important that we tell our story and communicate the value of the work we do, for the message to resonate, we need to clearly demonstrate the benefit we deliver to our stakeholders. Here are some other tips to keep in mind when communicating in the Build Toronto voice.

Use Plain Language

While our tone should always be professional, it also needs to be clear. We work to explain complex messages in a simplified and approachable way that our audiences can understand and relate to.

Don't Ignore the Business Focus

At the end of the day, we are a for-profit business. So while it is important to frame our messages around the context of community benefits, we must also not downplay the business focus of the work we do. The key is to articulate these messages without resorting to jargon or "business-speak".

Get to the Heart of the Story

We try to offer insight into the benefits or importance of a development project. What makes the development special? What is the history of the land? How did we shepherd the project through any complex obstacles? What are the City-Building benefits of the project?

Core Elements

1.0 Logo

Positive Logo

**BUILD
TORONTO**

Reverse Logo



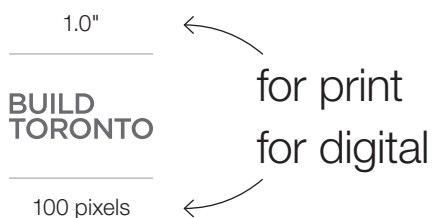
OUR NAME

In written copy, spell out our entire name – it should never be abbreviated to: BT, Build, Build TO, or appear any other form.

Always treat it like a proper name and use capital letters to start the principal words.

The **Build Toronto** logo is composed of characters from a unique typeface and has been carefully letter-spaced and line-spaced. These letterforms relate to one another in fixed proportions and exist as a single unit. They must never be altered in any way or manually reproduced.

1.1 Minimum Size



In order to ensure legibility, the Build Toronto logo should never be reproduced smaller than 1.0 inches in width for print media or 100 pixels in width for non-print (digital) media.

1.2 Clear Space



**Be kind,
don't crowd
the logo.**

To ensure the greatest visual impact, the logo must always be framed within a zone of minimum protected clear space. The clear space is equal to or greater than X – the cap height of the letterforms. No other graphic element (e.g., photography, typography, illustration, graphic patterns etc.) should appear in this space.

1.3 Application

Follow these logo application rules to ensure that the brand will always make a strong impact.



Manually recreating the logo is a bad idea.

Official logos can be downloaded at buildtoronto.ca/business-resources



**BUILD
TORONTO**

Always ensure the logo is reversing out of a colour that has enough contrast. When in doubt use official Build Toronto brand colours.



**BUILD
TORONTO**

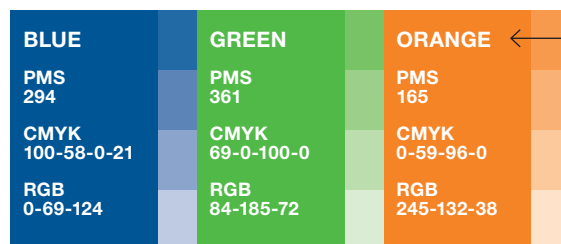
When placing the logo on the Build Toronto map pattern or other graphic, ensure there is strong contrast between the logo and the background.

2.0 Corporate Colours

Primary Corporate Colour



Secondary Corporate Colours



Build Toronto's corporate colour palette includes a range of bold and dynamic colours that reflect the personality of our organization. The prominent use of our colour palette helps to reinforce our visual identity. The palette consists of one primary colour, Build Toronto Grey, and three secondary (accent) colours, Build Toronto Blue, Green and Orange. Build Toronto Grey should be used prominently in all applications.

When indicating the state of a project in our Projects Portfolio, use the following Build Toronto colours:

Available
Sold
Active

2.1 City-Building Colours

Main City-Building Colour



City-Building Strategic Priority Colours

| | | | |
|--|--|---|---|
| ENGAGEMENT GREY | CMYK 54-45-42-8 RGB 123-124-128 | ENGAGEMENT LIGHT GREY (20% TINT) | CMYK 11-9-8-2 RGB 219-218-219 |
| LIVABLE NEIGHBOURHOODS ORANGE | CMYK 2-80-78-0 RGB 234-90-67 | LIVABLE NEIGHBOURHOODS LIGHT ORANGE (20% TINT) | CMYK 1-16-16-0 RGB 251-218-204 |
| SUSTAINABILITY GREEN | CMYK 77-0-80-0 RGB 31-180-106 | SUSTAINABILITY LIGHT GREEN (20% TINT) | CMYK 15-0-16-0 RGB 215-236-219 |
| EMPLOYMENT ORANGE | CMYK 2-27-90-0 RGB 248-188-53 | EMPLOYMENT LIGHT ORANGE (20% TINT) | CMYK 1-5-18-0 RGB 254-238-210 |
| TRANSIT-ORIENTED DEVELOPMENT BLUE | CMYK 66-7-0-0 RGB 46-183-234 | TRANSIT-ORIENTED DEVELOPMENT LIGHT BLUE (20% TINT) | CMYK 13-2-0-0 RGB 216-236-249 |

To identify City-Building and each of Build Toronto's five Strategic Priorities, a separate set of colours has been developed for use in communications material.

3.0 Marketing and Communications Fonts

Helvetica
Big Caslon

| Display Type | Heads/subheads | Introduction Text | Body Text | Captions/Small Type | Callouts |
|--------------|----------------|-------------------|-----------|---------------------|----------|
| ✓ | ✓ | ✓ | ✓ | ✓ | ✓ |
| ✓ | ✓ | ✓ | ✗ | ✗ | ✓ |

Build Toronto's corporate typefaces for marketing and communications are Helvetica Neue and Big Caslon. These fonts are readily available for purchasing and downloading from the web in OpenType format.

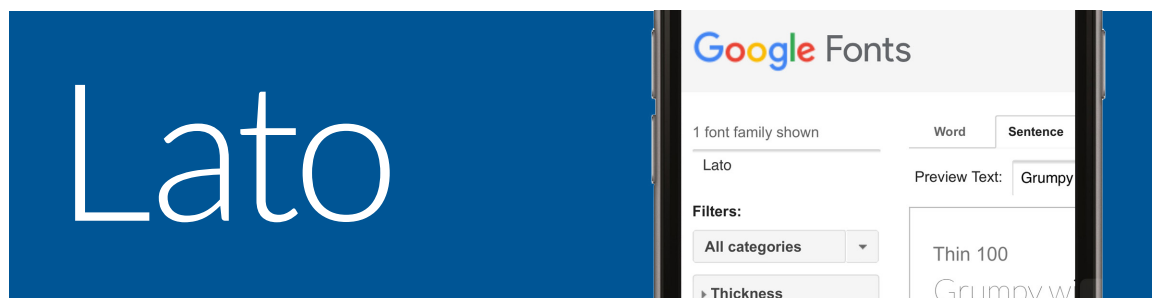
3.1 Correspondance and Submissions Font

Arial

If Helvetica is not available, Arial can be used in its place.

If Helvetica is not available, Arial can be used in its place.

3.2 Web Font



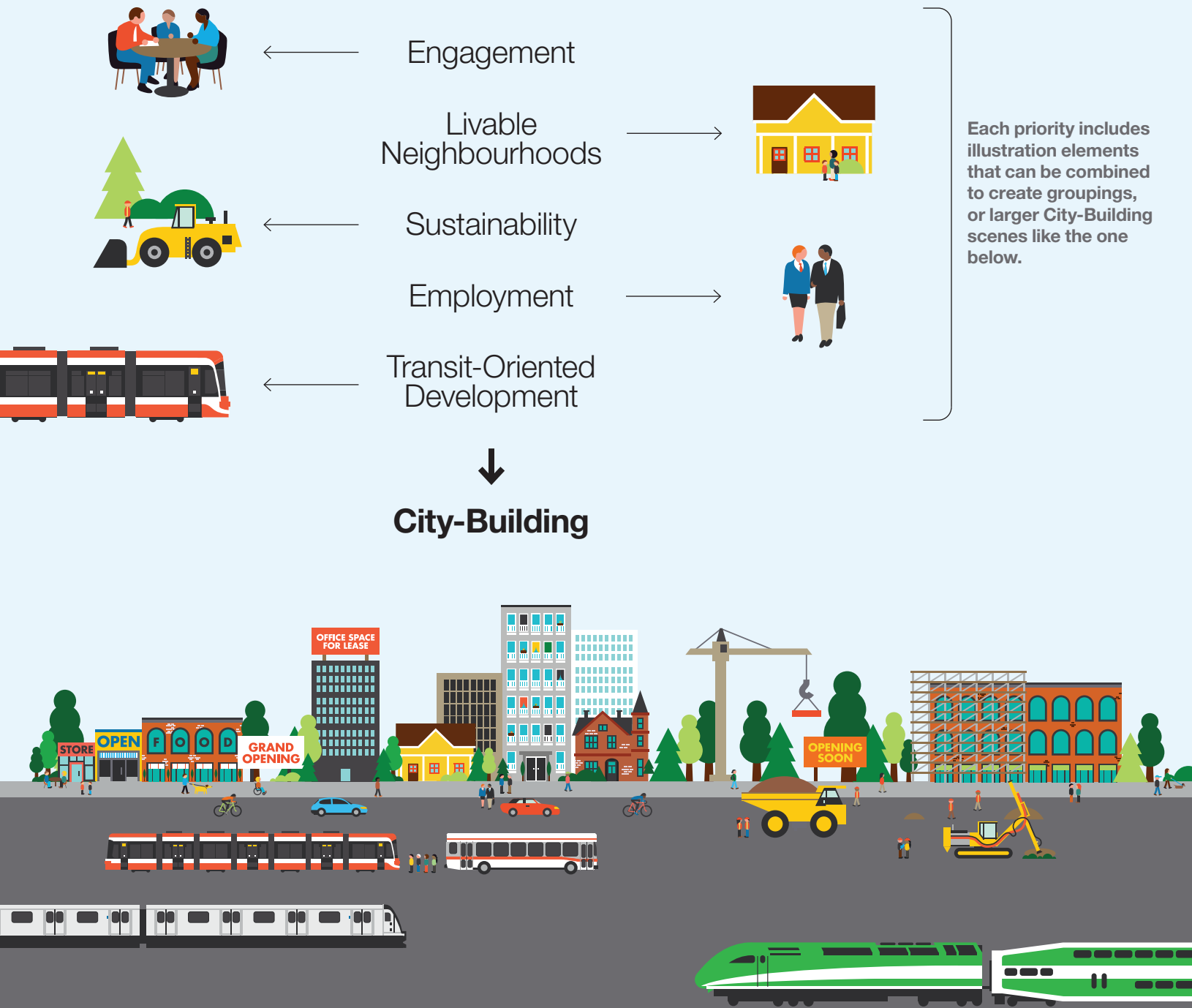
Lato is the official font for our website.

Free font download

Lato is a web-safe font and is available for free download at google.com/fonts.

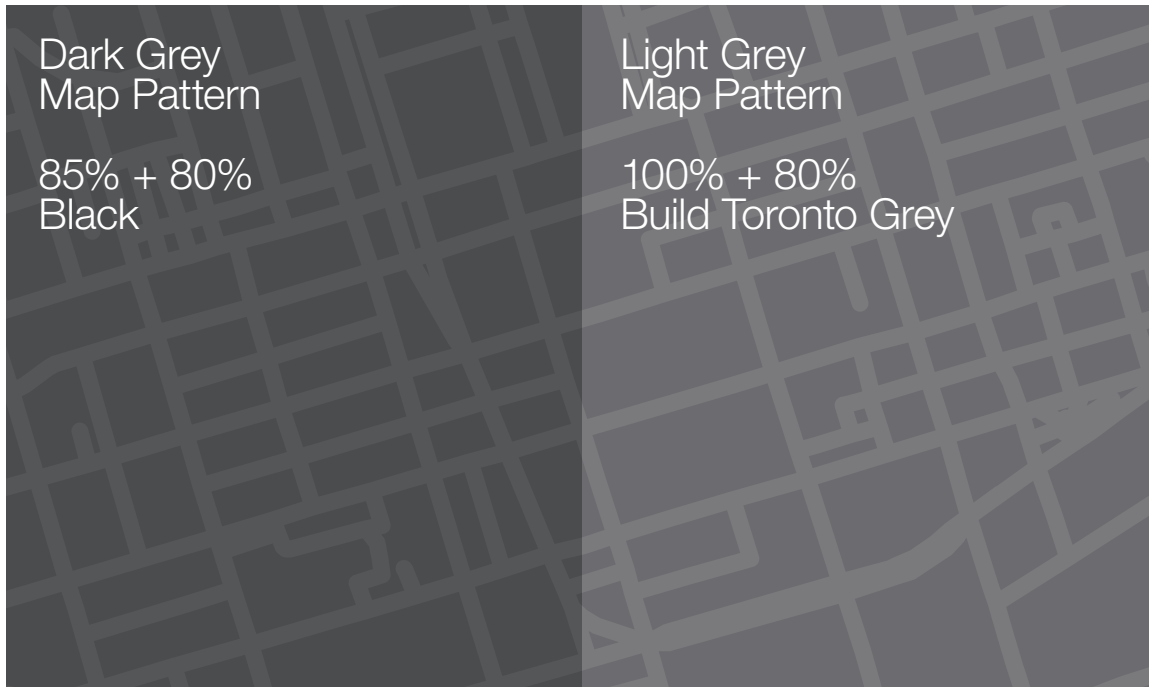
4.0 City-Building Illustrations

We believe a city is more than the sum of its buildings. It's where we live. Where we work. Where we build connections and relationships. Where we strive to build a stronger future. We define our approach to City-Building through the following five strategic priorities:



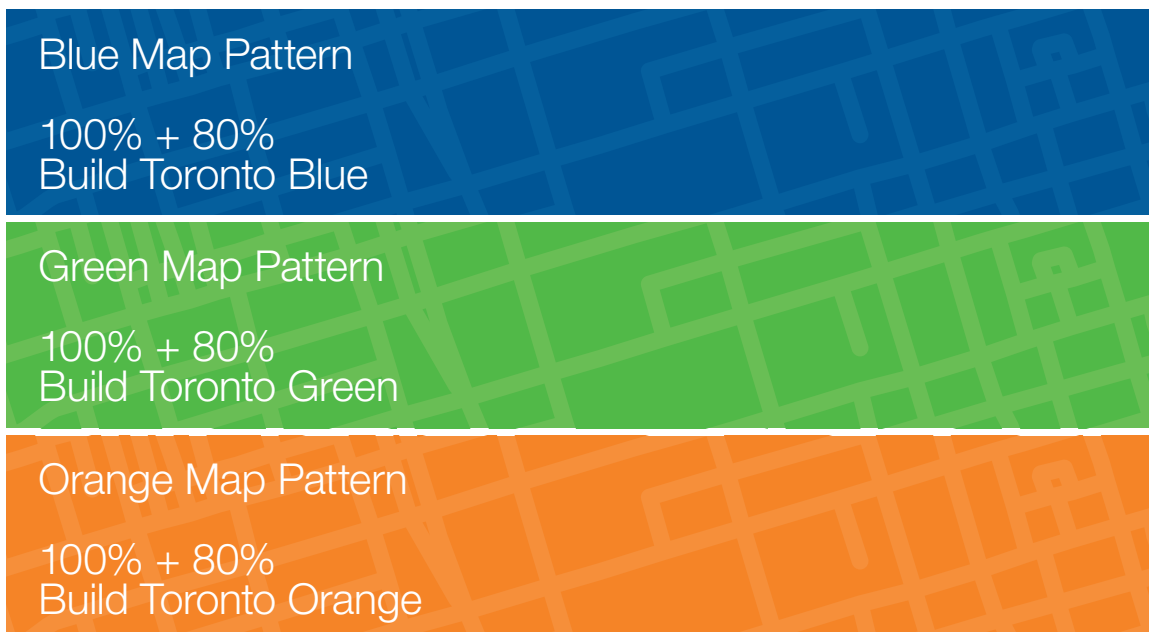
4.1 Map Pattern

A map pattern is available to help bring visual interest to communications and marketing materials. It provides context and supports our mandate of unlocking value from the city's real estate assets. The map pattern should be applied as a background image only. For simplicity avoid using the map pattern with the City-Building illustrations.



Dial it up, or down.

Use the dark grey map pattern when you want more contrast. When you want to be subtle, use the light grey version.



In general, Build Toronto Grey should be the main map pattern colour choice. But for visual interest, you can also use the approved secondary colours.

4.2 Projects Portfolio Icons

The projects portfolio icons are used to classify the type of Build Toronto project. They have been custom drawn to visually align with our City-Building illustrations. Do not attempt to create your own versions of the icons.

There are 6 project portfolio icon types:



Mixed Use



Residential



Office



Industrial



Retail



Institutional

All 6 project portfolio icons can be displayed in both

Sold
and
Active
colours.

[SOLD] 60 ATLANTIC AVENUE



Site Area (acres): 0.9
Past Use: Heritage*
Proposed Use: Mixed Use
[View Project >](#)

[SOLD] 4750 EGLINTON AVE WEST



Site Area (acres): 3.6
Past Use: Vacant
Proposed Use: Residential
[View Project >](#)

1035 SHEPPARD AVE WEST



Site Area (acres): 57
Current Use: Transit*
Proposed Use: Mixed Use
[View Project >](#)

301 ROCKCLIFFE BOULEVARD



Site Area (acres): 14
Past Use: Former Land Fill*
Proposed Use: Industrial
[View Project >](#)

75 BILLY BISHOP WAY



For Lease
Site Area (acres): 4.5
Current Use: TTC Lot*
Proposed Use: Retail

4600 EGLINTON AVE WEST



Site Area (acres): 0.92
Current Use: Vacant
Proposed Use: Retail
[View Project >](#)